

Tailored to Fit You

Is what you buy exactly what you need? With us the answer is yes.

What do we do?

- It is not uncommon for our clients to specify their particular problems in their particular way. No Problem!
- We explore a business's individual requirements - starting with their business problem.
- We look at what is needed - knowledge, skills, talents, attitudes, experience and so on - to address that business problem,
- We review your staff - with you, using the appropriate tools, and identify what you already have.
- We agree with you what is needed and what you can buy *off the shelf*.
- We identify and describe what must be made specifically for you.
- Then we make it.
- Then we deliver it to your people – in the way they need it.
- Then we test it and you and we validate it.

What are the objectives?

- Quite simply, the right answers to your questions and the right solution to your needs.
- Some people call this selling solutions, some call it satisfying needs, some call it a *training needs analysis*.
- We call it expert consulting from people who have the qualifications, the experience, the knowledge, the skills and access to all the elements of business and professional education.

Our experience + Our approach = Your results

"I was not even aware of what could be done for my people to fix our specific problems until Oroza engaged with us, The results have been astounding". (HR director, Financial Services Company)

For more information call Oroza Ltd. 01276 300101 or email skills@oroza.com or visit www.oroza.com